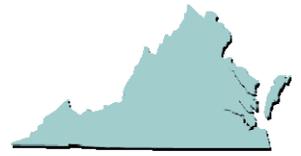


VIRGINIA



Did you know Virginia is the home base for the United States Navy's Atlantic Fleet?

LICENSING

INITIAL LICENSE

- Resident
1. Obtain Candidates Handbook at <http://www.pearsonvue.com/va/insurance/>
 2. Contact Pearson Vue at 888-204-6272 to schedule and take the exam.
 3. Obtain a Criminal History background from the Virginia State Police at (804) 674-2000. When you receive the report, either attach it to an email and send it to bureauofinsurance@scc.virginia.gov or fax it to (804)-371-9290
 4. Once you pass the exam and have sent in your Criminal History check you can apply for license at <http://www.scc.virginia.gov/boi/online.aspx>

Non-Resident: Apply at www.sircon.com (must be in good standing in home state) Nonresident agents are not required to complete Virginia CE courses; however, they are required to pay a \$15 continuance fee every even-numbered year, which may be paid online www.virginiainsurancece.com.

RENEWALS

Resident: www.sircon.com

Residents need to have 16 hours of CE completed at least 30 days before license expires. Available courses can be found at www.pearsonvue.com

Non-Residents: www.sircon.com Nonresident agents are not required to complete Virginia CE courses; however, they are required to pay a \$15 continuance fee every even-numbered year, which may be paid online at www.virginiainsurancece.com.

ANNUITY TRAINING

NAIC REQUIRED: NO

SPECIFIC PRODUCT TRAINING COURSE FOR ANNUITIES : NO unless carriers require for all states

DEPARTMENT OF INSURANCE <http://www.scc.virginia.gov/boi/> or call 804-371-9631 licensing

CONTINUING EDUCATION

RESIDENT LICENSE CE'S: 16 hours at time of renewals. Courses can be found at www.pearsonvue.com.

LONG TERM CARE CONTINUING EDUCATION REQUIREMENTS

All resident license holders wishing to sell Long Term Care, Long term Care-Partnership, and Med Supp must complete the following courses: (all count towards your state license CE requirements)

1. Initial 8 hour LTC partnership Course, online or classroom
2. 4 hours of Renewal LTC courses every two years from date of initial 8 hour course. Online or classroom option.

Nonresident agents who comply with their home state requirement need only take a two-hour Virginia-specific course to meet the requirement in Virginia. Courses can be found at www.pearsonvue.com