

# CALIFORNIA



Did you know that more turkeys are raised in California than in any other state in the United States?

## LICENSING

### INITIAL LICENSE

**Resident** California requires a number of steps in order to become a Life-Only Agent. Please refer to: <http://www.insurance.ca.gov/0200-industry/0050-renew-license/0200-requirements/life-only/index.cfm> and then click on the link for Individual – Resident and or Business - Resident for complete details.

CLUs, ChFCs and CFPs please note exemption note in Step 3.

**Non-Resident:** Applicants will need to complete the application for the state of California and get fingerprinted. For complete information please refer to <http://www.insurance.ca.gov/0200-industry/0050-renew-license/0200-requirements/life-only/index.cfm> then click on Non-Resident - Individual (must be in good standing in home state)

**Variable Contracts:** When applying for the Variable Authority you first select Life Only agent and as you answer the questions it will ask you for your CRD number and that is when you request the Variable Contract Authority.

California requires all license holders to take an initial 8 hour Annuity course and then a 4 hour Annuity renewal course every 2 years upon renewal of license. Courses can be found at <https://interactive.web.insurance.ca.gov/providercourselookup/index.jsp>.

Must be fully licensed to take course.

### RENEWALS

**Resident and Non-Resident:** <https://interactive.web.insurance.ca.gov/flrs/licenseRenewal/Welcome.jsp>

Residents need to have 24 hours of CE completed. Available courses can be found at <https://interactive.web.insurance.ca.gov/providercourselookup/index.jsp>

## ANNUITY TRAINING

**NAIC REQUIRED:** NO

**SPECIFIC PRODUCT TRAINING COURSE FOR ANNUITIES :** YES

**DEPARTMENT OF INSURANCE** <http://www.insurance.ca.gov/> or

## CONTINUING EDUCATION

**RESIDENT LICENSE CE'S:** 24 hours at time of renewals. Courses can be found at <https://interactive.web.insurance.ca.gov/providercourselookup/index.jsp>

**ANNUITY CE FOR ALL AGENTS:** 4 hour Annuity renewal course every 2 years upon renewal of license. Courses can be found at

<https://interactive.web.insurance.ca.gov/providercourselookup/index.jsp>

***LONG TERM CARE CONTINUING EDUCATION REQUIREMENTS***

All license holders wishing to sell Long Term Care, Long term Care-Partnership, and Med Supp must complete the following courses:

Please refer to the following link for details <http://www.insurance.ca.gov/0200-industry/0090-faq/general-faq/long-term-care.cfm>