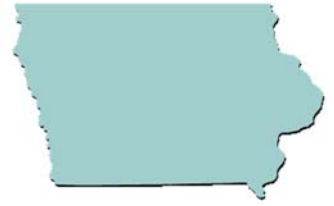


IOWA



Did you know Iowa is the only state name that starts with two vowels?

LICENSING

INITIAL LICENSE

- Resident
1. Obtain study materials from the Independent Insurance Agents of Iowa 800-272-9312
 2. Schedule, Take and pass exam thru <http://www.pearsonvue.com>
 3. Wait 2-3 days after pass exam to Apply for license at www.nipr.com

Non-Resident: Apply at www.nipr.com (must be in good standing in home state)

RENEWALS

Resident and Non-Resident: www.nipr.com

Residents need to have 36 hours, with 3 in ethics of CE completed at least 30 days before license expires. Maximum online/self study courses is 18 hours, the remainder will need to be completed in classroom setting. Available courses can be found at http://www.iid.state.ia.us/continuing_education

ANNUITY TRAINING

NAIC REQUIRED:

YES

Complete course at www.reged.com Company Code is ATP

SPECIFIC PRODUCT TRAINING COURSE FOR ANNUITIES : Yes

DEPARTMENT OF INSURANCE <http://www.iid.state.ia.us/> or call 515-281-7757 licensing

CONTINUING EDUCATION

RESIDENT LICENSE CE'S: 36 hours, with 3 in ethics, at time of renewals. Courses can be found at http://www.iid.state.ia.us/continuing_education

ALL IOWA LICENSE HOLDERS: Any producer who sells fixed index life or annuity products must complete a 4 credit training course (in addition to the NAIC course)

LONG TERM CARE CONTINUING EDUCATION REQUIREMENTS

All resident license holders wishing to sell Long Term Care, Long term Care-Partnership, and Med Supp must complete the following courses: (all count towards your state license CE requirements)

1. Initial 8 hour LTC partnership Course, online or classroom
2. 4 hours of Renewal LTC courses every two years from date of initial 8 hour course. Online or classroom option.

Non residents must be compliant in their home state in order to write LTC.