MICHIGAN

Did you know that the first soda pop made in the U.S., Vernor's ginger ale, was created by accident in 1866 in Detroit?

LICENSING

INITIAL LICENSE

Resident

1. Complete 20 hours pre-licensing course for each line of authority

Courses found at

http://www7.dleg.state.mi.us/ProviderListOpenToPublic/(S(nv0l4g55zhzzg1apymf03yid))/search.aspx

2. Sign up to take state licensing exam www.psiexams.com

3. Take and pass exam

4. Apply for license at www.nipr.com

Non-Resident: Apply at <u>www.nipr.com</u> (must be in good standing in home state)

RENEWALS

Resident and Non-Resident: www.nipr.com

Residents need to have 24 hours of CE completed, with 3 being in ethics, at least 30 before license expires. Available courses can be found at

http://www7.dleg.state.mi.us/ProviderListOpenToPublic/(S(frufylapo3mllx553ezweb45))/search.aspx

ANNUITY TRAINING

NAIC REQUIRED: YES

Complete course at www.reged.com; Company Code is ATP

SPECIFIC PRODUCT TRAINING COURSE FOR ANNUITIES: Yes

DEPARTMENT OF INSURANCE http://www.michigan.gov/difs or 517-373-0220

CONTINUING EDUCATION

RESIDENT LICENSE CE'S: 24 hours with 3 being in ethics, at time of renewals. Courses can be found at http://www7.dleg.state.mi.us/ProviderListOpenToPublic/(S(frufylapo3mllx553ezweb45))/search.aspx

LONG TERM CARE CONTINUING EDUCATION REQUIREMENTS

The state of Michigan does not require any LTC CEs to be completed to sell Long Term Care, Med-Sup or LTC-Partnership. It is up to the provider to determine if any CEs are required. Please call us and we can verify if any Are required by Provider.