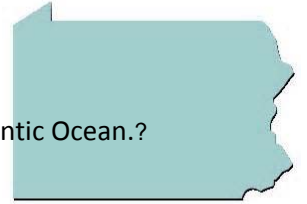


# PENNSYLVANIA



Did you know that Pennsylvania is the only original colony not bordered by the Atlantic Ocean.?

## LICENSING

### INITIAL LICENSE

- Resident
1. Complete 24 hours of pre-licensing courses. Courses found at [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania)
  2. Get fingerprinted and sign up to take state licensing exam by contacting Prometric at [www.prometric.com/Pennsylvania](http://www.prometric.com/Pennsylvania) or 1-800-715-2418.
  3. Take and pass exam
  4. Apply for license [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania)
- Non-Resident: Apply at [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania) (must be in good standing in home state)

For more detailed information please go to:

[http://www.portal.state.pa.us/portal/server.pt/community/how\\_to\\_apply/11392](http://www.portal.state.pa.us/portal/server.pt/community/how_to_apply/11392)

### RENEWALS

Resident and Non-Resident: [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania)

Residents need to have 24 hours of CE completed, with 3 being in ethics, at least 30 before license expires. Available courses can be found at [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania)

## ANNUITY TRAINING

**NAIC REQUIRED:** YES

Complete course at [www.reged.com](http://www.reged.com); Company Code is ATP

**SPECIFIC PRODUCT TRAINING COURSE FOR ANNUITIES :** Yes

**DEPARTMENT OF INSURANCE** <http://www.insurance.pa.gov> or 717-787-3840

## CONTINUING EDUCATION

**RESIDENT LICENSE CE'S:** 24 hours with 3 being in ethics, at time of renewals. Courses can be found at [www.sircon.com/pennsylvania](http://www.sircon.com/pennsylvania)

### LONG TERM CARE CONTINUING EDUCATION REQUIREMENTS

All resident license holders wishing to sell Long Term Care, Long term Care-Partnership, and Med Supp must complete the following courses: (all count towards your state license CE requirements)

1. Initial 8 hour LTC Partnership Course, online or classroom
2. 4 hours of Renewal LTC courses every two years from date of initial 8 hour course. Online or classroom option.

Non residents must be compliant in their home state in order to write LTC.

**OTHER NOTES** – Pennsylvania is a pre-appointment state for many carriers. Please call for information.

